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“Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it’s the only thing that ever has.”

Margaret Mead
From Your President & CEO

My first year as your President & CEO flew by — I was overwhelmed with the positive reception I received. Thank you!

As a passionate association executive, I am honored and proud to serve you, the passionate and committed members of the long term care and post-acute care community.

You always inspire me with your energy, compassion, and intelligence.

Since I joined the organization in January 2016, we have made many changes, and we work to continue changing in response to the needs of the Administrator and other professionals serving the aging population in the United States.

It is vital that we continue to stand together, from academic programs to early careerists to the seasoned Administrator. Supporting your profession through membership in your professional association is the best way to have a voice in the creation of the future.

In the 2015-2016 year, we reached out to Academic programs, to our peer associations, and to those conducting research that supports quality outcomes. We will continue to grow our base, to grow our offerings, and to grow our relationships with other organizations in order to have the greatest possible impact.

We want you to join because a strong and diverse community is the only way to have a voice in an increasingly noisy world. Membership in your professional association is the only way to advance the cause of residents and patients. It is the only way to make sure that the best of the best choose long term care and aging services as their career path. Together, we will set the example and lead the way.

How can you help? Support your professional association and your peers with a membership. Become a Mentor or an AIT Preceptor. Lead a session at an ACHCA Conference. Join an ACHCA Committee. Choose to participate locally in your Chapter or start a networking group. Only together can we make a difference.

Throughout history, the only thing that has made a difference is people coming together with a common cause. Join your peers in advancing the needs of long term care and aging services.

We are all proud to say #IamACHCA. Together, we can. And we will. There is no ACHCA without you.

Cecilia B. Sepp, CAE
Who We Are

Mission, Vision & Values

Our Mission Statement: ACHCA is the catalyst for excellence in post-acute and aging services leadership.

Our Vision: To be the premier membership organization providing professional leadership and professional development opportunities for post-acute and aging services health care leaders. Dynamic leadership forges post-acute and aging health care services that are desired, meaningful, successful and efficient.

Professional Values
ACHCA:
- Identifies post-acute and aging services leaders
- Recognizes post-acute and aging services leaders
- Supports post-acute and aging services leaders
- Advocates for the role of post-acute and aging services leaders
- Promotes professional excellence among post-acute and aging services leaders

To accomplish the Mission, ACHCA will pursue strategies to achieve the following Goals:

Goal: REPRESENTATION OF THE PROFESSION: ACHCA will recruit and retain a diverse membership across the post-acute and aging services continuum.

Goal: PROFESSIONAL DEVELOPMENT: ACHCA will provide those within the profession the programs, products, and services required for career advancement and development in support of professional excellence.

Goal: LEADERSHIP: ACHCA will align with industry professionals, business partners, and partner organizations to advance the unique health care specialty of post-acute and long term care.

Goal: PRESENCE: ACHCA will enhance and promote a positive public perception of the profession and the association to both internal and external audiences.

GOAL: ORGANIZATIONAL STABILITY: ACHCA will establish sound business policies, organizational practices, and decision-making processes that support and maintain long-term results based on best practices in association management.
Membership
2,622 Individual Members
31 Business Affiliate Members

Education
33% Bachelors Degree
43% Masters Degree
4% Doctoral Degree
53% Female
47% Male

Top 5 Professional Titles
Administrator, Executive Director
Executive Director
CEO, President, Owner
Vice President
Assistant Administrator

Service/Programs Supported
Adult Day Care
AIDS
Alzheimer's/Dementia
Assisted Living
CCRC
Complex medical/subacute
Consulting
Geriatric center/Senior center
Home Health
Hospice
ICF/MR/DD
Independent Living/Senior Housing
Long Term Acute Care Hospital
Skilled Nursing Facility
Wound Care

Professional Development
370 Fellows
225 CNHA
32 CALA

33% Bachelors Degree
43% Masters Degree
4% Doctoral Degree

370 Fellows
225 CNHA
32 CALA

53% Female
47% Male
October 2015 - September 2016

The Academy
- The Academy provided registration funding for up to 16 poster session students at the 2015 Convocation.
- ACHCA co-sponsored the Seventh National Emerging Leadership Summit (NELS) which was held July 2016 in Washington, D.C.
- ACHCA partnered with the National Association of Long Term Care Administrator Boards (NAB) to provide financial support for up to 5 NELS participants.
- The Academy Committee and Board Members participated in the Fellow Promise Program resulting in funds appropriated for emerging leadership initiatives.

Awards Program
ACHCA’s national recognition and awards program seeks to promote leadership excellence in post-acute and aging services administration, education, journalism, and public service. The 2016 Awards Ceremony provided awards to 9 Chapters, 1 District Award, and 10 Individual and Partner awards. Two student scholarships were awarded. In addition, 58 facility leaders received the Eli Pick Facility Leadership Award at the Convocation for their leadership in achieving top facility performance in their states on ACHCA’s identified performance indicators. An additional 226 facility leaders received remote recognition for their achievement and were e-mailed their certificates.

Education & Conferences
- In fiscal year 2016, ACHCA held two national conferences: the 22nd Annual Winter Marketplace, December 4-6, 2015 at Bally’s Las Vegas Hotel and Casino and the 50th Annual Convocation and Exposition, April 16-20, 2016 at the Philadelphia Marriot Downtown.
- ACHCA launched the first of six sponsored webinars in September 2016. These webinars are sponsored by Aegis Therapies.
- The Student Poster Exposition was composed of 16 students presenting 12 research posters.

Membership & Chapter Relations
- One of the most exciting things has been the migration to a new Association Management System (AMS) called MemberClicks, a system designed specifically for smaller associations. The new AMS deepens the connection between members, automates many services, and provides easy access to information using one entry point: the New Member Portal. While ACHCA said good bye to the ACHCA Connect Community, within the new member portal, members can connect to other members, start and join Circles, participate in discussions in the Peer 2 Peer Forum, and use the built in social media functions that are similar to Facebook and Google+ Circles. Additionally, member information is searchable immediately and updated in real time.
- ACHCA launched the Group Membership Rate – A Member Benefit that Supports Quality Outcomes! This new membership category offers a company or facility the opportunity to receive a reduced membership dues rate if they pay for 3 or more individual memberships at one time. The group rate applies only to Professional, Emerging Professional, and Associate memberships.
- For our members in locations without an ACHCA Chapter, ACHCA introduced Local Links and Special Interest Groups (SIGs). Designed to provide local networking without the requirements of a formal Chapter, Local Links (also known as Networking Hubs) bring together ACHCA members to discuss career growth, issues of the day, and provide camaraderie.
- For our members that are looking for more targeted networking with professionals in a specific area of long term care. In that case, we now offer Special Interest Groups (SIGs) that revolve around expertise or practice specific topics.
Mentoring
- In 2015-2016 the mentoring program had 6 matched mentor/protégé pairs. The mentoring program expanded to engage mentor/protégé pairs at the chapter and district level.

Partnerships
- The AIT/Preceptor Task Force, a joint effort of ACHCA and NAB, wrapped up the development of the content and finalized the online webinar for the program. The launch date was set as November 2016. ACHCA and NAB developed a plan for a joint launch at their fall meetings.

Professional Advancement
- ACHCA signed the contract to return to HumRRo on 3/07/16 and went live with the exams on 5/28/16.
## Financials

### Consolidated financial position as of September 30, 2016 compared to prior year

<table>
<thead>
<tr>
<th></th>
<th>Sep 30, 16</th>
<th>Sep 30, 15</th>
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<tbody>
<tr>
<td><strong>ASSETS</strong></td>
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<tr>
<td>Current Assets</td>
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<td>Checking/Savings</td>
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<td>Accounts Receivable</td>
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<td>Other Current Assets</td>
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<td><strong>Total Current Assets</strong></td>
<td>614,488</td>
<td>562,740</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>614,488</strong></td>
<td><strong>562,740</strong></td>
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<tr>
<td><strong>LIABILITIES &amp; EQUITY</strong></td>
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<tr>
<td>Liabilities</td>
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<td>Current Liabilities</td>
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<td>Accounts Payable</td>
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<td>Credit Cards</td>
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<td>Other Current Liabilities</td>
<td>90,978</td>
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<td><strong>Total Current Liabilities</strong></td>
<td>97,668</td>
<td>67,655</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>97,668</td>
<td>67,655</td>
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<tr>
<td>Equity</td>
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</tr>
<tr>
<td>Unrestricted Net Assets</td>
<td>231,003</td>
<td>245,603</td>
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<td>Board Designated Funds</td>
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<td>Temp. Restricted Net Assets</td>
<td>110,856</td>
<td>109,916</td>
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<tr>
<td>Perm. Restricted Net Assets</td>
<td>105,245</td>
<td>105,245</td>
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<tr>
<td>Net Income</td>
<td>26,335</td>
<td>(14,600)</td>
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<tr>
<td><strong>Total Equity</strong></td>
<td><strong>516,820</strong></td>
<td><strong>495,085</strong></td>
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<tr>
<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
<td><strong>614,488</strong></td>
<td><strong>562,740</strong></td>
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A copy of ACHCA’s full financials may be obtained by emailing a request to financialservices@achca.org.
Leadership

2015 - 2016 Board of Directors

Michael Hotz, CNHA, FACHCA
CHAIR
New York

Stefan (Steve) Fromm, CNHA, FACHCA
CHAIR ELECT
Georgia

Roxanne Galloway, CNHA, CALA, CAS, FACHCA
IMMEDIATE PAST CHAIR
Georgia

ACADEMIC DIRECTOR
Douglas Olson, PhD, FACHCA
Wisconsin

DIRECTORS AT-LARGE
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Nebraska

Terri Golec, FACHCA
Connecticut

Philip Jean, CNHA, FACHCA
Massachusetts

Rudolph (Rudy) L. Michalek, FACHCA
Florida

Ken Reynolds, CNHA, FACHCA
Tennessee

Mitch Teller, FACHCA
New York

EX-OFFICIO NON-VOTING DIRECTOR
Cecilia Sepp, CAE
Washington, DC

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District 1 Director
Theresa Sanderson, CNHA, FACHCA

Connecticut, Massachusetts, Maine, New Hampshire, Rhode Island, Vermont

District 2 Director
Kathryn Richardson, FACHCA
New Jersey, New York

District 3 Director
Cydney Bare, CNHA, FACHCA
Indiana, Kentucky, Michigan, Ohio, West Virginia

District 4 Director
Eric Hadley, CNHA, CALA, FACHCA
Alabama, Florida, Georgia, Maryland, DC, Delaware, North Carolina, Pennsylvania, South Carolina, Virginia

District 5 Director
Robert Lane, CNHA, FACHCA
Alaska, Arizona, California, Colorado, Hawaii, Idaho, Kansas, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, Oregon, South Dakota, Utah, Washington, Wyoming

District 6 Director
Doyle Love, CNHA, FACHCA
Arkansas, Illinois, Iowa, Louisiana, Minnesota, Mississippi, Missouri, Tennessee, Texas, Wisconsin

Molly Savard, CNHA, FACHCA
SECRETARY/TREASURER
Connecticut

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Chapter Presidents

Established Chapters

Arizona Chapter President (D-5)
Ed Smith

Connecticut Chapter President (D-1)
Blair Quasnitschka, FACHCA

Florida Chapter President (D-4)
Luann Foos

Georgia Chapter President (D-4)
Michael Barry, CNHA, FACHCA

Indiana Chapter President (D-3)
Mark Prifogle, FACHCA

Kentucky Chapter President (D-3)
Israel Ray, CNHA, FACHCA

Maine Chapter President (D-1)
Matthew Lessard, CNHA, FACHCA

Massachusetts Chapter President (D-1)
Joanne Shaw

Michigan Chapter President (D-3)
Renee Beniak

Mississippi Chapter President (D-6)
Stacy Seay, FACHCA

Missouri Chapter President (D-6)
Kendall Brune, PhD

New Hampshire Chapter President (D-1)
Roxie Severance, CNHA, FACHCA

New Jersey Chapter President (D-2)
Robert Reyes, CNHA, FACHCA

New York Chapter President (D-2)
Colin Hart, FACHCA

North Dakota Chapter President (D-5)
Jason Weekley

Ohio Chapter President (D-3)
Jennifer Tollefson

Oklahoma Chapter President (D-5)
Ed Hendrix

Oregon Chapter President (D-5)
April Olum

Pennsylvania Chapter President (D-4)
Mary K. Kender

Rhode Island Chapter President (D-1)
Melissa Prevey, FACHCA

South Carolina Chapter President (D-4)
Mitzi Myers

Tennessee Chapter President (D-6)
Guy Crosson, CNHA

Texas Chapter President (D-6)
Linda Mayhugh

West Virginia Chapter President (D-3)
Michael Gore, CNHA, FACHCA

Wisconsin Chapter President (D-6)
Matt Mauthe, CNHA, CALA, FACHCA

Chapters In Development

California (D5)

Illinois (D6)
Committee Volunteers

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Chair: Timothy Dressman, CNHA, CALA, FACHCA
Michael Barry, CNHA, FACHCA
Melanie Eaton, CNHA, FACHCA
Daniel Farley, PhD, Fellow Emeritus, Retired
Emeritus Certified
Brian Forschner, PhD, FACHCA
John Gage, CNHA, CAS, FACHCA
Michael Gore, CNHA, FACHCA
Helaine Ledany, CNHA, FACHCA
Douglas Olson, PhD, FACHCA
Molly Savard, CNHA, FACHCA
Stacy Seay, FACHCA
Daniel Suer, FACHCA
Bruce Zarett

Awards Subcommittee
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Helaine Ledany, CNHA, FACHCA
Linda Mayhugh
Kathryn McCurley
Kathryn Richardson, FACHCA
Charles Shelton, CNHA, FACHCA
John Sheridan
Steven Smyth, CNHA, FACHCA
Daniel Suer, FACHCA

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Marc Altholz (Partners Pharmacy)

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Terri Golec, FACHCA
Michael Gore, CNHA, FACHCA
Rudy Michalek, FACHCA
Roberto Muniz, FACHCA
Anthony Restaino, CNHA, FACHCA
Kenneth Reynolds, CNHA, FACHCA
Mark Waldrop, CNHA, CAS, FACHCA

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Michael Alisanski
Edward Callahan
Susan Hoffman, FACHCA, Retired Emeritus Certified
Maureen Kelly
Robert Lane, CNHA, FACHCA
Michael Ricks
Justin Schwartz
Allan Swartz
Mitchell Teller, FACHCA

Education Committee
Chair: Matthew Lessard, CNHA, FACHCA
Michael Barry, CNHA, FACHCA
Philip DuBois, CNHA, FACHCA
Kirstin Dunsworth
Kathy Grimes

Finance Committee
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Stefan Fromm, CNHA, FACHCA
Michael Hotz, CNHA, FACHCA
Robert Lane, CNHA, FACHCA
Rudy Michalek, FACHCA

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Chair: Sally Hemlepp
Raju Kunnath
Laura More
Theresa Parker, FACHCA
Molly Savard, CNHA, FACHCA
Carolyn Timmer, CNHA

Bylaws Committee
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Terri Golec, FACHCA
Michael Gore, CNHA, FACHCA
Rudy Michalek, FACHCA
Roberto Muniz, FACHCA
Anthony Restaino, CNHA, FACHCA
Kenneth Reynolds, CNHA, FACHCA
Mark Waldrop, CNHA, CAS, FACHCA

Sally Hemlepp
Raju Kunnath
Laura More
Theresa Parker, FACHCA
Molly Savard, CNHA, FACHCA
Carolyn Timmer, CNHA

Exhibitor-Sponsor Subcommittee
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Michael Alisanski
Edward Callahan
Susan Hoffman, FACHCA, Retired Emeritus Certified
Maureen Kelly
Robert Lane, CNHA, FACHCA
Michael Ricks
Justin Schwartz
Allan Swartz
Mitchell Teller, FACHCA

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Stefan Fromm, CNHA, FACHCA
Michael Hotz, CNHA, FACHCA
Robert Lane, CNHA, FACHCA
Rudy Michalek, FACHCA

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Chair: Matthew Lessard, CNHA, FACHCA
Michael Barry, CNHA, FACHCA
Philip DuBois, CNHA, FACHCA
Kirstin Dunsworth
Kathy Grimes

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Committee Volunteers

MCDD Committee
Chair: Eric Hadley, CNHA, CALA, FACHCA
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Sharon Colling, CNHA, CALA, FACHCA
Terri Golec, FACHCA
Michael Hotz, CNHA, FACHCA
Robert Lane, CNHA, FACHCA
Doyle Love, CNHA, FACHCA
Rudy Michalek, FACHCA
Kathryn Richardson, FACHCA
Theresa Sanderson, CNHA, FACHCA
Mitchell Teller, FACHCA

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Mary Kender
Robert Lane, CNHA, FACHCA
Matthew Lessard, CNHA
Doyle Love, CNHA, FACHCA
Jeffrey Mukamal, FACHCA
Kathryn Richardson, FACHCA
Theresa Sanderson
Molly Savard, CNHA, FACHCA

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Steven Gold, CNHA, FACHCA
Philip Jean, CNHA, FACHCA
Kenneth Reynolds, CNHA, FACHCA
Jay Sackman
Steven Smyth, CNHA, FACHCA
David Wolf, PhD, CNHA, CALA, CAS, FACHCA

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Norda Bellantoni, CNHA, CALA, CAS, FACHCA
Richard Gamache, CNHA, FACHCA
W. Bruce Glass, CNHA, CALA, FACHCA
Israel Ray, CNHA, FACHCA
Daniel Shields, CNHA, FACHCA
Margaret Mary Wagner, CNHA, CAS, FACHCA

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Donna Alexander
Robert Burke, PhD
Melanie Eaton, CNHA, FACHCA
Kevin Hansen, PhD
Heather Kjelstad

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Timothy Dressman, CNHA, CALA, FACHCA
Ronald England
Michael Hotz, CNHA, FACHCA
William Watson, II, FACHCA
Jan Wilson
David Wolf, PhD, CNHA, CALA, CAS, FACHCA

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Cecily Andrews
Cydney Bare, CNHA, FACHCA
Timothy Dressman, CNHA, CALA, FACHCA
Stefan Fromm, CNHA, FACHCA
Eric Hadley, CNHA, CALA, FACHCA
Michael Hotz, CNHA, FACHCA
We thank our generous supporters for their contributions. All gifts, memorials, and tributes received by ACHCA are gratefully acknowledged.

October 1, 2015 - September 30, 2016.

**Fellow Promise Keepers**
Mardell Brandt, FACHCA  
Michael Cicchese, FACHCA  
Sharon Colling, CNHA, CALA, FACHCA  
Kenneth Daniel, CNHA, FACHCA  
Toni Lynn Davis, CNHA, FACHCA  
Timothy Dressman, CNHA, CALA, FACHCA  
Stephen Esdale, CNHA, FACHCA  
Daniel Farley, PhD, Fellow Emeritus, Retired Emeritus Certified  
James Farley, CNHA, FACHCA  
Susan Farris, FACHCA  
Mark Finkelstein, CNHA, FACHCA  
Brian Forschner, FACHCA  
Stefan Fromm, CNHA, FACHCA  
Roxanne Galloway, CNHA, CALA, CAS, FACHCA  
Mariana Grachek, FACHCA, Retired Emeritus Certified  
Mary Grondin, FACHCA  
Susan Hoffman, CNHA, FACHCA  
Colombia Hribik-Portello, CNHA, FACHCA  
Patricia Iannetta, FACHCA  
Leah Klusch, FACHCA  
Robert Lane, CNHA, FACHCA  
Ronald LaNeve  
Helaine Ledany, CNHA, FACHCA  
Brenda Lewis, FACHCA  
Matthew Mauthe, CNHA, CALA, FACHCA  
Rudy Michalek, FACHCA  
Douglas Olson, FACHCA  
Kathleen Pajor, FACHCA  
Lisa Poskanzer, CNHA, FACHCA  
Ron Present, CNHA, CALA, FACHCA  
Mark Prifogle, FACHCA  
Kenneth Reynolds, Fellow Emeritus, Retired Emeritus Certified  
Gary Riffe, FACHCA, Retired Emeritus Certified  
Molly Savard, CNHA, FACHCA  
Elizabeth Schmeizl, FACHCA  
Charles Shelton, CNHA, FACHCA  
Daniel Shields, CNHA, FACHCA  
Robert Siebel, CNHA, FACHCA  
Larry Slatky, CNHA, FACHCA  
Daniel Suer, FACHCA  
Allan Swartz, FACHCA  
Matityahu Tenenbaum, FACHCA  
Bonnie Wood, CNHA, FACHCA  

**Academy Donation**
Paul Arnell  
Michael Barry, CNHA, FACHCA  
Sharon Bixler, CNHA, FACHCA  
Judith Clark  
Elizabeth DaRosa  
Toni Lynn Davis, CNHA, FACHCA  
Christin Delahay  
Paul Duranczyk, FACHCA  
W. Bruce Glass, CNHA, CALA, FACHCA  
Sharon Grambow  
Amanda Green  
Mary Grondin, FACHCA  
Kevin Hansen  
Amy Hardy  
Peter Hayden  
Bonnie Hitt  
Stewart Karger  
Gregory Karr, FACHCA  
Brian McBee  
Cheryl Nichols  
Ken Phillips  
Gail Rader  

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Richard Bates  
Norda Bellantoni, CNHA, CALA, CAS, FACHCA  
Richard Brown, CNHA, FACHCA  
Toni Lynn Davis, CNHA, FACHCA  
Christin Delahay  
Natacha Delince  
Paul Dismukes  
John Gage, CNHA, CAS, FACHCA  
Steven Gold, CNHA, FACHCA  
Susan Hoffman  
Michael Hotz, CNHA, FACHCA  
Philip Jean, CNHA, FACHCA  
Gary Kajiwara, FACHCA  
Gregory Karr, FACHCA  
Jo Ann Lind, FACHCA  
Mary Meindl, FACHCA  
Kevin O’Connell  
Becky Reisinger  
Julian Rich, CNHA, FACHCA  
Cecilia Sepp  
Edline Severe  
John Sheridan  
Barry Slotnick  
Timothy Sullivan, FACHCA  
Shelly Szarek-Skodny  
Nicholas Thissle, FACHCA  
Susan Vinal  
Mark Waldrop, CNHA, CAS, FACHCA  
Angela Wells-Williams  
Stephen Zimmerman  
HD Supply Facilities Maintenance

David Rhodes  
Kathryn Richardson, FACHCA  
Russell Schwartz, FACHCA  
Angela Wells-Williams  
Stephan Zimmerman
Donors

Nicholas Thisse, FACHCA
Susan Vinal
Mark Waldrop, CNHA, CAS, FACHCA
Angela Wells- Williams
Steven Wolf, FACHCA

Michael J. Cuseo and Sr. Joan Cassidy Diversity Endowment Fund
Kevin Hansen

Phl McConnell Fund Donor
Kevin Hansen, PhD
Douglas Olson, FACHCA
Susan Strutner
Thomas Swallen

Richard L. Thorpe Fellowship Scholarship Fund
J. S. Jones
HD Supply Facilities Maintenance

Donations in Honor Of
Suzanne Michalek

Mentoring & Student Development Donations
Angus Green
Keith Knapp, CNHA, FACHCA
Vendor Partners

Partners
Aegis Therapies
Medcom, Inc.
Mercer Consumer, a service of Mercer Health & Benefits Administration LLC
Saint Joseph’s College of Maine

Business Affiliate Members (October 2015 - September 2016)

Gold Level
Cornell Communications Inc.
Harmony Healthcare International
Senior Rehab Solutions

Bronze Level
Aegis Therapies
CARE Oklahoma
Celtic Consulting, LLC
Concordia University - Portland
Direct Supply Inc.
Functional Pathways
Grandview Pharmacy
Green County Healthcare Association
Hamilton Insurance Agency
HD Supply
iNDIGO Health Partners
J. Baumgarten Architect
Management and Network Services LLC
Marketing Essentials, LLC
MobilexUSA
Molnlycke Healthcare
Monarch Risk Management
Murtha Cullina LLP
Omnicares of Connecticut
Paragon Rehabilitation
Pharmcare, Inc.
Phoenix Rehab
Procare LTC Pharmacy

Pullman & Comley, LLC
Redilearning
Remedi SeniorCare
SigmaCare
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