

The New England Alliance

In Conjunction with District ONE of ACHCA

Spring Regional Conference

At the Newport Harbor Hotel & Marina, Newport, RI

49 America's Cup Avenue

Newport, RI 02840

Wednesday, May 23, 2018 – Friday, May 25, 2018

9 CEUs for Administrators – ALL PROGRAMS HAVE BEEN APPROVED BY NAB

- Wed. 6:00 PM - 7:30 PM *Welcome Cocktail Reception*
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- Thurs. 9:00 AM – 12:00 Noon
(Registration & Breakfast 8:15 AM) *Seminar: “Legalization of Medical and Recreational Marijuana: A Legal Overview”*
This program will provide an overview of the current state of the federal law and enforcement issues, an overview of state laws and discuss various compliance strategies both as to patient and employee use of medical and recreational marijuana.
Speaker: Mark J. Neuberger, Esq., Mark Neuberger is of counsel and a litigation lawyer with Foley & Lardner LLP. His practice involves the representation of management in all areas of employment law, including general labor and employment guidance clients. He regularly represents clients in the health care, hospitality, manufacturing and not-for-profit industries.
3.0 CEUs.
- Thurs. Noon – 1:00 PM *Buffet Luncheon*
- Thurs. 1:00 PM -4:00 PM *Seminar: Learn How to Fix Problem Medicaid & Medicare Cases that Your Colleagues Throughout New England are Experiencing”*
The presentation will address the Medicare & Medicaid eligibility and reimbursement problems that providers are facing today throughout New England. Attendees will be asked to bring with them examples of specific problematic cases to the presentation. As a group, we will discuss what other New England providers are experiencing and analyze the most effective solutions.
Speaker: Chad Bogar, Esq., Founder, Owner, CEO and Managing Partner of Schutjer Bogar. Mr. Bogar’s practice focuses exclusively on Medicaid eligibility, civil litigation, and regulatory matters for long term care providers. Mr. Bogar has conducted over 100 educational seminars on Medicaid related issues as well as on site Medicaid training programs for long term care providers and their staff.
3.0 CEUs
- Thurs. 4:15 PM
Immediately Following *New England Alliance District ONE of ACHCA meeting*
Cocktail Reception
- Fri. 9:00 AM – 12:00 PM
(Fri. Registration & Breakfast 8:15 AM) *Seminar: “Aligning Outcomes To Gain Referrals and Build Census” and “The Impact of The Medical Director in Preserving Your Future”.*
The content of the first presentation is designed specifically to help post-acute care providers prepare for successful participation, and marketing themselves effectively, in a value-based purchasing healthcare environment. The data mining and analytics strategies shared by the panelists will give participants a solid foundation for framing marketing and business success in a new way, helping payers manage costs while developing fresh approaches to building census and achieving competitive advantage.
Your Medical Director has a key leadership role to play in your organization. Learn how to leverage metrics to help retain current referrals and gain new ones to help ensure a consistent census. Explore root cause analysis as a tool for performance improvement in your community and to be included in preferred provider networks.
Speaker: Dr. Rajeev Kumar, MD, CMD, Chief Medical Officer of Symbria. In his role, he oversees the development and implementation of a clinically integrated post-acute care delivery model. The model includes best practices for care transitions and care deliver in both the skilled nursing and home health settings. It also incorporates extensive and efficient coordination among physicians, nurses, therapists, pharmacists, and all other members of the patient care team.
3.0 CEU’s
- Conference Adjourns at Noon
Thank you for your support.



The
**NEW ENGLAND
ALLIANCE**

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REGISTER IN ADVANCE TO GET BEST RATE!!!

One registration per individual- <u>Please print clearly</u>	Tel. # ()																
Name:	NHA License #:	State:															
Facility Name:	Email address:																
Address:																	
City, State, ZIP	Credit Card Number: M/C Visa AMEX <u>Please print clearly</u>																
CC Expir. Date and three (or four) digit code	<u>Zip code</u> (where the bill goes): Signature:																
Please make check payable and mail to: <u>"New England Alliance"</u> Oriol Health Care Attn: Robert G. Oriol 52 Boyden Rd., Suite 209 Holden, MA 01520	<table border="0"> <tr> <td></td> <td>Pre-Registration</td> <td>On-site Registration</td> </tr> <tr> <td>All 3 Seminars</td> <td>\$210</td> <td>\$240</td> </tr> <tr> <td>Thursday AM Seminar</td> <td>\$90</td> <td>\$105</td> </tr> <tr> <td>Thursday PM Seminar</td> <td>\$90</td> <td>\$105</td> </tr> <tr> <td>Friday Seminar</td> <td>\$90</td> <td>\$105</td> </tr> </table> <p style="text-align: center;"><i>Please circle</i></p> <p><i>Room reservations are made separately by calling 1.800.955.2558 or visiting www.newporthotel.com, Rooms are being held under "New England Alliance". More information/See below.</i></p>			Pre-Registration	On-site Registration	All 3 Seminars	\$210	\$240	Thursday AM Seminar	\$90	\$105	Thursday PM Seminar	\$90	\$105	Friday Seminar	\$90	\$105
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Conference price includes cocktail receptions, continental breakfast both mornings, and a buffet lunch on Thursday. Parking is \$15.00 Rooms are \$179/night plus taxes. For Directions and to make Room Reservations please call the Newport Harbor Hotel & Marina at 1.800.955.2558 and mention the **BLOCK CODE 2018NEA**, or visiting www.newporthotel.com For additional information please email Bob Oriol at roriol@oriolhealthcare.com or call 508.829.1198 or Angie at abelland21266@gmail.com or call 508-981-9182. Visit our website at: www.thenealliance.org.